



The Soldering Co.

## AREA SALES MANAGER JAPAN

JBC SOLDERING, S.L. is a global company with over 90 years' experience at the technological forefront of the manufacturing of high tech soldering and rework tools. Our customers include some of the most important technological companies in the world, which rely on JBC's soldering tools to manufacture computers, phones and other technological products with headquarters in Molins de Rei (Barcelona), it has delegations in the USA, México, China and India.

Actually we are seeking for a candidate of "**AREA SALES MANAGER**" in the New JBC Japanese corporation that will be based in Osaka.

### JOB DESCRIPTION:

- Expansion of JBC brand by increasing its market share.
- Reaching the targets for an area.
- Establishing, maintaining and expanding the customer base.
- Servicing the needs of the existing and potential customers.
- Collecting customer feedback and market research.
- Keeping up to date with products and competitors.

### REQUIREMENTS:

We are looking for a dynamic person who must meet the following criteria:

- BA/BS degree or equivalent.
- A minimum of 3 years experience in Sales.
- English proficiency (TOEIC 600+).
- Available to travel all over Japan.
- Japanese citizen.

### WE OFFER:

- JBC offers an opportunity to candidates with necessary skills who want to make a career as Area Sales Manager.
- We are offering a full time contract.
- The salary will depend on experience, and performance.
- Initial training and annual meeting in Barcelona.
- The position is open for immediate hiring.

Applications for this job will be sent to the following email address: [afernandez@jbc.es](mailto:afernandez@jbc.es)  
For more information regarding JBC, visit: [www.jbctools.com](http://www.jbctools.com)